



豐年五金實業(香港)有限公司
FUNGNIN INDUSTRIAL (HONG KONG)
COMPANY LIMITED



香港金屬製造業協會
HONG KONG METAL
MANUFACTURES ASSOCIATION

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FUNG NIN INDUSTRIAL (HONG KONG) CO.,LTD

Established in 1975, Fung Nin Metal Manufacturing is a custom metal stamping manufacturer offering **stamping, die casting and tooling solutions** based on strict customer design specifications.

Our philosophy is to meet and exceed the expectations for accuracy and quality that our customers demand. Our factory is equipped with modern production facilities, including **CNC machining centers, precision stamping machines, and laser cutting machines**, ensuring product accuracy and quality that meet international standards.

Our team is composed of experienced engineers and technicians who can provide customers with **one-stop services** from design to production. We specialize in custom metal stamping and provide stamping and tooling solutions based on strict customer design specifications. We strive to meet and exceed customer expectations for precision and quality. Fung Nin is committed to using appropriate equipment to provide customers with **low cost and high-quality products**.

We offer extensive services including custom metal stamping and precision metal stamping. All tooling is designed individually to meet customers' strict guidelines. In addition, we are **ISO 9001:2015** certified to ensure consistent delivery of high-quality products. We also emphasize continuous training and education for our employees to assemble and produce highly complex parts



SFP + Cage



Zinc Die Casting Part



uDPU Housing



Aluminum Heat Sink



SFP+Cage



Aluminun Housing

VIEW

- ▣ Thailand exhibition was a great experience for Fung nin industrial (Hong Kong) company to travel with the group and again showing overseas people about our hong kong metal manufacture companies. The show was professionally done and concentrated in metal industry. Our members are helpful, cheerful and be able to share chances.



At both shows

2025 we went to the Germany and thailand show. However, both show we have no customer place order. We earn our experiences and will keep improve our self.

German show see more of Indian people, they came and asked questions, and we did communicate through Emails. The reason it didn't work out at the end is because they want really cheap prices. A price we can never accept.

Thailand show have more Chinese people, but since the show in Thailand was more concentrate in manufacture machine Companies, so the chance for us of looking for potential customers was a very big challenge.



When the Hong Kong metal industry enters the European or Thai markets, it is essential to focus on policy compliance, product standards, trade procedures, and risk management to ensure smooth market entry and reduce operational risks.

Policy and regulatory compliance is a top priority. Entering the European market requires strict compliance with EU regulations, including mandatory certifications such as **CE certification, RoHS (Restriction of Hazardous Substances) and REACH (Registration, Evaluation, Authorization and Restriction of Chemicals)**, which are essential conditions for product access. Entering the Thai market requires ensuring compliance with local customs, taxation, and industry regulations, such as accurately declaring the status of goods (**such as metal products need to be declared as finished products rather than parts**), avoiding deductions or fines due to false declarations, and applying for import and export licenses for special goods in advance. The European market has high requirements for the safety, environmental protection and quality of metal products, and enterprises need to ensure that products **comply with EN standards and other EU technical specifications**, and establish a quality traceability system through third-party testing. Although there is no unified metal product standard in the Thai market, imported metals need to meet the **Thai Industrial Standards (TISI) or relevant industry specifications**, and it is recommended to refer to the technical regulations of the target country for adaptability adjustments.

Trade procedures and logistics

- Trade procedures and logistics need to be optimized to improve efficiency. **The European market involves multinational tariff policies, and companies should understand the target country's tax rate and pay attention to potential cost factors such as the EU's carbon border adjustment mechanism,** while choosing suitable transportation methods such as sea or air freight and strengthening cargo safety control. When entering Thailand, you can use the China-Thailand customs AEO mutual recognition mechanism, **if the enterprise has low AEO qualifications, it needs to provide the AEO code to the Thai importer to enjoy the convenience of lower inspection rate and priority inspection.** Enterprises should verify the credit background of trading partners to avoid fraud risks, such as verifying business registration information through the website of the Ministry of Commerce of Thailand, and clarifying the **payment method (such as using letters of credit),** liability for breach of contract, etc. in the contract; At the same time, pay attention to market risks such as exchange rate fluctuations and technical barriers, and reduce the impact through insurance or professional consultation if necessary.



Suggestions/Improvement

- ▣ I believe the booth can have better design for companies to attract customers. It is very important if we be able to show the potential customers more professionally about our products and brighter view for each counter.
- ▣ I understood we have limited space for many different companies showing it all together, however, if can we have some more spaces for us to bring in the potential customers. It will be Great.

- ▣ Over here; We want to thank you the Hong Kong Metal manufactures association for all their works, and the supports from all the members put all these together, organized shows and schedules make members can concentrate on showing its own products overseas. It makes the process went on smoothly. Fung Nin industrial (Hong Kong) Company will always be part of team and go on the way with the association .



Quality Policy

Strive for quality in every detail,

Commit 100% to customers,

Pursue consistent management,

Strive for excellence in innovation.

WE-Trust

As the industry is improving very fast, it is very hard to say what is the advantage being one of hong kong metal industrial Company. In Fung nin, we put our best in services and details to our customers (old and new). We believe keep up the trust, good work, being consistent and great communication is the most important for our company. We take our chances, and try our best up to date in the metal industry.

香港金屬製造業協會

HONG KONG METAL MANUFACTURES ASSOCIATION



THANK YOU